

FP & A BP – APAC

Job Title:	FP & A BP – APAC
Department:	Finance
Location (primary):	Singapore

Who are WebBeds?

WebBeds is the fastest growing and most significant accommodation supplier to the travel industry. We are a global company offering ground services (hotels, transfers, tours, activities) to travel professionals. Our products help our partners and customers to create amazing Travel experiences.

Our Products range from a Retail Online platform, Integration Connectivity hub and distribution APIs to name but a few and our systems are 100% cloud hosted processing up to 4.5bn search requests daily We deliver amazing outcomes using leading edge technology through innovative and creative thinking.

WebBeds is a subsidiary of Webjet Limited (ASX: WEB) – an ASX 200 listed company operating a global digital travel business.

What makes us stand out?

- We are a wholesale global travel organisation
- We have 1500+ people speaking 50+ languages in 120+ cities across 50+ countries
- We partner with over 400,000 properties in more than 14,000 destinations
- We work with more than 44,000 travel companies in 145 source markets
- We have an amazing Technology team focussed on delivering valuable outcomes using innovative tech and creative & lateral thinking.

What will you do on your journey with WebBeds?

WebBeds is the world's second largest accommodation supplier to the travel industry. We are a global company offering ground services (hotels, transfers, tours, activities) to travel professionals. Our products cover our full business needs, from distribution APIs, payment integrations, SAP integration, Data Lakes, User Interfaces, and others. Our search API reach peaks of more than 50.000 request per second, each one with tens or hundreds of hotels. And those numbers are growing every year.

"We design, deliver and support innovative solutions through engagement, collaboration and a fearsome passion for creating customer value" is our mission.

How you will make an impact:

As a FP&A Business Partner – APAC WebBeds, you will play a crucial role in supporting commercial teams through a regional presence providing financial analysis and insight for decision making. The role enables alignment between the business and WebBeds overall finance strategy.

Key elements to the role include:

- Ensure Business Partner activities are compliant with Group policies, accounting guidelines, and internal controls.
- Prepare and analyse monthly rolling forecast, global annual budget, and variances results.
- Coordinate and prepare regional strategic plan in line with the global strategy.
- Perform regional market analysis while keeping a global vision.
- Provide accurate profitability analysis reporting, KPIs, and key drivers of their business.
- Make recommendations on how to optimize business opportunities and minimise risk/cost to the business.
- Execute customer credit policy and support the credit control lead.
- Define client collection strategy ad contact with the clients to arrange the appropriate actions.
- Ensure fluid coordination and communication with Acting Presidents and Credit control, as well as other business areas.
- Ensure facility management is performed by the team according to company standards.

The skills we would love to see in your suitcase!

- Qualified accountant or equivalent.
- Strong analytical skills to analyze financial data and trends, and the ability to create financial models and forecasts.
- Proficiency in data management and reporting tools, presenting financial information in a clear and concise manner.
- Knowledge of financial regulations and compliance requirements specific to APAC countries.
- Effective and strong interpersonal and communication skills to collaborate with internal teams, external partners, and auditors.
- Ability to think strategically and contribute to the development of long-term business plans.
- A collaborative team player with meticulous attention to detail.
- Proactive attitude, positive work ethic, and a strong sense of accountability.
- Exceptional organizational skills and ability to work autonomously within tight deadlines.
- Willingness to travel to support various regional locations.
- Proficient in Microsoft Office applications (Outlook, Excel, Word, and PowerPoint).
- Fluent English communication skills, both written and oral.

- Familiarity with ERP systems for financial reporting and analysis.
- Travel industry experience is preferred.
- Familiarity with SAP is a plus.

Why choose us as your next destination?

We are super proud of our dedicated team of friendly, energetic & passionate professionals. Our people are key to the success of our business & everybody at WebBeds has their own unique role to play as we continue to drive the company forward.

Over 50 different languages are spoken by our workforce, but whether working from offices in Dubai or London or out in the field in Johannesburg or Buenos Aires, we all share the common goal to take pride in what we do & to deliver our partners with unbeatable service & support.

- International highly skilled group of experts from all around the globe 🌐
- Dynamic environment with the chance to grow, influence & impact change ⚡
- Disruptive, fast-growing market leader within travel & endless possibilities 📁
- Culture built on collaboration 🤝 empowerment and innovation 💡

Click for more information about life at WebBeds : <https://vimeo.com/448790131>

Find out more about the WebBeds business at www.webbeds.com