

Press Release

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WebBeds announce partnership with Thomas Cook

Thomas Cook UK to access a selection of WebBeds' directly contracted hotels.

WebBeds, the world's second largest and fastest growing B2B bedbank, has announced a partnership with the new Thomas Cook that launched last month as an online-only travel business in the UK.

WebBeds is providing Thomas Cook with access to a selection of its 30,000+ directly contracted hotels located in beach destinations and cities around the world. WebBeds will provide Thomas Cook customers with a huge choice of accommodation ranging from affordable independent hotels, to beach resorts, to international five-star hotel chains – and much, much more.

Thomas Cook has launched as a "covid-ready" travel company that means it only sells destinations that are on the UK's travel corridor list and all of the hotels are flexible. Thomas Cook last week committed to refunds within 14 days of cancellation and has waived amendment fees on changes to holiday bookings this year.

Paul Hewer, WebBeds' Regional Director of Sales North Europe said, "We are pleased to be working with Thomas Cook again following the launch of their online-only business. The depth and breadth of our accommodation inventory means that whatever holiday a Thomas Cook customer wants, it can be supplied through WebBeds."

Emma King, Head of Commercial Product, at Thomas Cook said, "When launching our new business we wanted to work with partners that would provide our customers with the best choice and flexibility. We also knew we wanted a partner that had strict health and safety integral to their hotel contracting. Our relationship with WebBeds gives our customers access to an excellent selection of hotels and accommodation in our key destinations across the world's beach and city holiday spots."

Ends.

About WebBeds

Launched in 2013, WebBeds is the world's fastest growing bedbank. A B2B business, WebBeds supplies accommodation and services to the travel industry, providing global coverage through three regions - Europe, Asia Pacific and AMEA (America, Middle East and Africa) with over 1,600 travel professionals working in 50 offices worldwide. WebBeds operates a range of industry-leading booking platforms as well as specialist trade brands JacTravel DMC & Umrah Holidays International.

WebBeds provides a global distribution network of travel trade partners with the choice of more than 368,000 hotels around the world, comprising 30,000+ direct contracts, 70+ integrated third-party providers and 60+ major hotel chain groups. WebBeds sells to over 190 destination countries through clients in more than 130 source markets worldwide.

Customers can access this huge choice of inventory, (ranging from affordable guesthouses to luxury hotels and including international chain hotels, city-centre and resort properties) via market-leading, trade-only websites or simple and seamless platform to platform API connectivity. Clients can also book over 5,500 transfer services in 1,200 destinations along with thousands of guided excursions and tickets for attractions. WebBeds also provides tailor-made travel arrangements for groups of all sizes covering corporate and leisure, special interest, education and MICE via its dedicated and award-winning DMC division.

Find out more about the WebBeds business at www.webbeds.com.

WebBeds is a subsidiary of Webjet Limited (ASX: WEB).